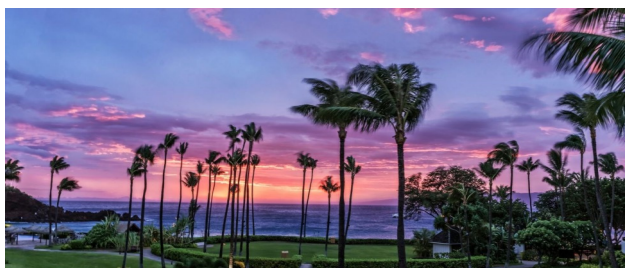
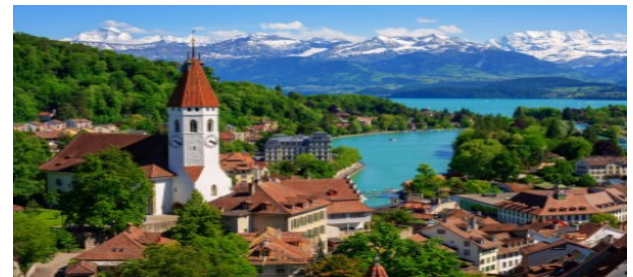
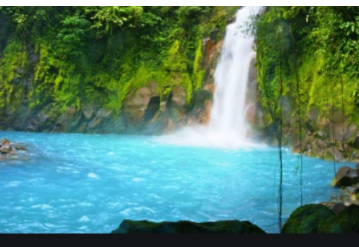


TINDELL'S INCENTIVE TRIP HISTORY



<u>DATE</u>	<u>DESTINATION</u>
1985	Bahama Cruise
1986	Cancun, Mexico
1987	Caribbean Cruise
1988	Acapulco, Mexico
1989	Kona, Hawaii
1990	London, England
1991	Caribbean Cruise
1992	Cancun, Mexico
1993	Malaga, Spain
1994	Caribbean Cruise
1995	Ireland
1996	Maui, Hawaii
1997	Athens, Greece
1998	Panama Canal Cruise
1999	Holland
2000	New Zealand & Australia
2002	Paris & Nice, France
2003	Caribbean Cruise
2004	Maui, Hawaii
2005	Budapest & Vienna,
2006	Rio de Janeiro, Brazil
2007	Lucerne, Switzerland & Lake Como, Italy
2008	Caribbean Cruise
2009	Cancun, Mexico
2010	Rome, Italy
2011	Caribbean Cruise
2013	Bermuda Cruise
2014	Dominican Republic
2015	Alaska Cruise
2016	Lisbon, Portugal
2017	Prague, Czech Republic
2018	Guanacaste, Costa Rica
2019	Mediterranean Cruise
2021	Los Cabos, Mexico
2022	Norway Fiord Cruise
2023	Ireland
2024	Honolulu, Hawaii
2025	Munich, Germany





TINDELL'S BUILDING MATERIALS

"Supplying quality building materials to professional contractors since 1892"

Dear Tindell's Customers,

We wanted to let you know that Tindell's doesn't just sell door's...we also "Open Doors" for our loyal building contractors. Early on, Tindell's realized that our sales team's relationships should be more than just providing quality building materials to professional contractors. Other than the commonality of being in the construction business, what else would prove to our customers that Tindell's is your "One Stop Shop" for all their building material needs. It was up to Tindell's to find out what kind of incentive program would motivate our customers the most.

After much research, the consensus was, overwhelmingly, that people wanted to travel! After working all year dealing with the building industries ups and down's, most builders just wanted a nice "get away from it all" vacation, a concept that Tindell's wholeheartedly agreed with! This was the beginning of the annual *Tindell's Incentive Trip* program... a win/win program for Tindell's and builders alike.

The end result is that since 1985, Tindell's has had the pleasure of traveling around the globe with our loyal customers to some of the most exciting, historic, magnificent destinations the world has to offer. Over the past 40 years, Tindell's has organized 37 memorable incentive travel vacations for our customers. Today, the *Tindell's Incentive Trip* program is "alive and well" and we are looking forward to servicing our existing customers as well as welcoming new builders to the Tindell's "family."

You are so much more than just our customers; you are our friends and family. We believe firmly that business is best for all concerned if we are partners...partners with a relationship that is supported by our mission "To provide consistently high-quality products and service to our customers through innovation, efficiency and integrity." The informal setting offered by our trips allows us to brainstorm new ideas and discuss opportunities and issues that need to be addressed. Moreover, it allows for the development of a long-term mutually beneficial partnership. It is our wish and desire that the principal owners/operators of the company attend these trips. We know it takes you away from your business and we sincerely appreciate the time you spend with us, but believe us when we say we will make it a memorable experience that adds value to our partnership...and we guarantee a good time for all!!

Where have you been lately?